

DARE TO COMPARE *TILTS*

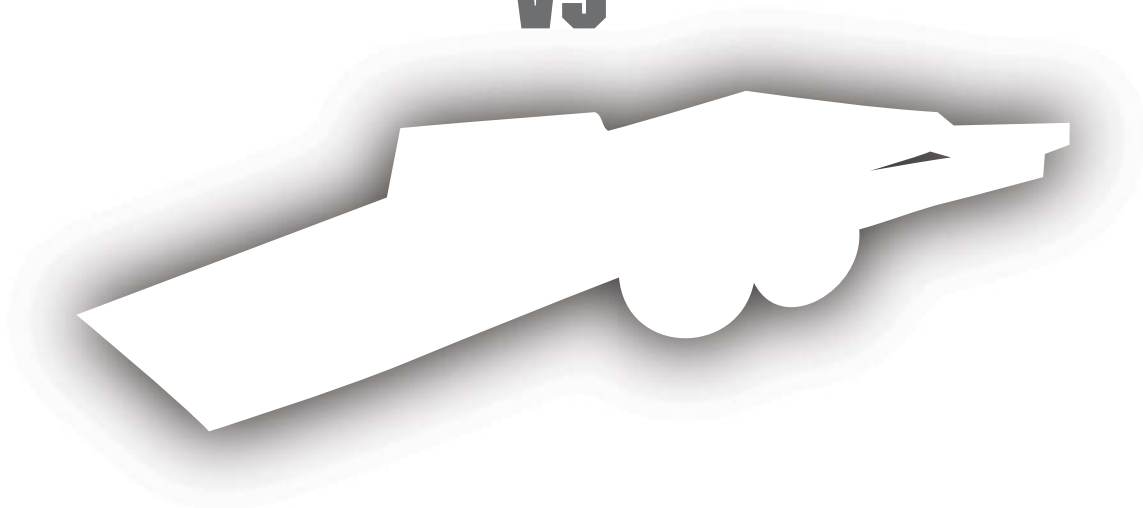


DARE TO COMPARE

TILTS



VS



PJ TILT COMPARISON

THE OTHER GUYS



3 Year Frame/1 Year Limited Warranty

The industry standard frame warranty for most tilt trailers is one (1) year. We believe so strongly in our frame strength that we offer a three (3) year frame warranty on every PJ tilt trailer.

NO

1 Year Warranty



Knife Edge Tails

Our car hauler tilt tails have a "knife-edge" design, making them scissor/fork lift friendly. The tail lays flush to ground eliminating the "bump" other tilts have to drive over. This is especially useful when loading equipment with small wheels, winching vehicles on to the deck, or loading in wet/icy conditions.

NO

Not Available



3" Channel Cross-members on 16" Centers

We use 3" channel for all tilt cross-members for increased deck strength. We also keep our cross-members spaced tightly together (16" or less). Many manufacturers use lighter cross-members and spread them further apart to try to cut costs.

NO

20-24" On Center Cross-members



Radial Tires

Radial tires are superior to bias ply tires in many ways. Radial tires feature better fuel economy, less vibration, a softer ride, and extended life due to less heat being generated by the tire. Radial tires are especially important for tilt equipment trailers due to some of the heavy loads they must handle.

NO

Bias Ply Tires



Bulldog Coupler

Every PJ tilt receives a Bulldog™ coupler as a standard feature. These couplers are height adjustable to allow you to level the trailer with the towing vehicle. The Bulldog™ coupler has a well-earned reputation for being the toughest, most durable coupler in the trailer industry.

NO

Low Quality Non-Adjustable Couplers



Dexter Axles

Dexter is the undisputed leading manufacturer of trailer axles for over 50 years. Their American made axles are known for safe, reliable, and smooth performance. Dexter also has an incredible parts distribution network throughout North America.

NO



Pressure Treated Lumber

PJ tilts receive treated no. 2 southern yellow pine for decking. This pressure treated lumber is known for its high strength and durability. We also offer Douglas Fir and Rough Oak decking. Note: T5, TH, TM are decked with Spruce Pine Fir

NO

Untreated Lumber



Hydraulic Cushioned Gravity Tilt

Our gravity tilts use a hydraulic cylinder, reservoir, and proportioning valve to control the rate the trailer tilts. We also use a simple and secure latching device with multiple grease zerks for years of reliable service.

NO



Low Deck Height and Load Angle

We use a combination of torsion axles and frame design to keep our deck heights as low as possible. With lower deck heights we achieve lower load angles, allowing a wider variety of equipment to be loaded.

NO

Higher Decks



Premium Hydraulic Hose and Fittings

One place other tilt manufacturers try to save a few bucks is by using cheap hydraulic hoses and hardware. At PJ Trailers we use high quality Parker hoses and fittings on every tilt trailer we build. This ensure years of safe and reliable operation.

NO

Cheap fittings and hoses



Rub Rail with Stake Pockets & Pipe Spools

Our standard 2" x 3/8" rub rail includes both stake pockets and pipe spools on 12" centers. These give you almost unlimited tie down points, while also strengthening the rub rail. Note: The TH and TM include stake pockets but do not include rubrail

NO

No Rail, No Stake Pockets



Grease Zerks

We are obsessed with making sure our trailers provide years of reliable service. Our tilts trailers have quite a few moving parts so we add grease zerks to all of them. While other manufacturers' moving parts will be seized or rusted, ours stay smooth and ready for work.

NO

No Grease Zerks



I-beam Gooseneck Tilts

When you order a PJ gooseneck tilt it comes with an I-beam neck and riser. Our I-beam necks are simply stronger and last longer than the commonly used c-channel necks. Simply put, we feel that I-beam goosenecks should be standard, not an expensive "upgrade".

NO

C-Channel



Lifetime LED Lights

Every PJ tilt trailer features Lifetime LED lights standard. Our LED lights are not only brighter but they are faster, last longer, and draw less current than incandescent lights. Our LED lights are so reliable they feature a lifetime warranty.

NO

Incandescent Lights

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Retail Financing Promotions

We offer factory sponsored retail financing promotions through Sheffield Financial. These promotions typically include Zero Down and/or low interest rates.



No Financing Promotions



Wiring Harness Inside Steel Conduit

Trailer wiring issues are one of the most common and frustrating problems for trailer owners. Our harness is enclosed in steel conduit throughout the frame of the trailer, to protect the wiring from ice, road debris, and physical damage. This modular harness means each light is just simply plugged in, making replacement very easy.



Exposed Wiring



Flush-mount Lighting

All of our trailer lights are "flush-mounted" inside the frame of the tilt. Surface mounted lights are much more susceptible to damage, corrosion, and failure.



Surface Mount Lighting



NATM Compliant

Our tilt trailers are built in compliance with the National Association of Trailer Manufacturers trailer safety regulations. Be very wary of any manufacturer that does not comply with NATM safety standards.



Non-compliant



Bargman 7-Way Plugs

All PJ tilt trailers include a Bargman 7-way plug. These plugs are designed with dual contacts for a more reliable connection. They also include an auxiliary wire that can be used to operate work lights, reverse lights, & charging.



Poor fitting single contact 7-way plugs



The Professional's Choice

At PJ Trailers we think our best "advertising" comes from jobsites and coffee shops, not on billboards and television ads. We didn't "buy" our reputation for building great trailers, we built it – one trailer at a time. Building a great product and keeping our customers happy has made us the #1 professional grade open trailer manufacturer in the US.



Frame Strength

If you want a tilt trailer that lasts, it must be built on a rock solid frame. Other trailer builders attempt to cut their cost by skimping on frame materials (smaller channels, fewer welds, less cross-members). Our tilt takes frame strength to the next level and we have the warranty to prove it.



CNC Plasma Cut Components

We fabricate many of our frame components on CNC plasma tables. This allows for excellent finish to each component, consistent fit, and smooth operation. It also gives us the ability to customize the exact component we need for each model, instead of being forced to use "off the shelf" components.



Dealer Network

When shopping for a tilt trailer one thing to take into consideration is the size and quality of the dealer network that will provide support for the manufacturer. PJ Trailers has a network of over 250 dealers that is well known for offering excellent service and support.



Resale Value

Our premium components and overall build quality makes for a tilt trailer that typically retains much of its original value when well maintained.



Wide Variety of Options

We don't believe a customer should have to settle for a trailer that isn't what they want. That is why we offer a wide variety of options for our tilts including steel floors, deck on the neck, winch plates, hydraulic jacks, cold weather wiring harness, and more. We literally have thousands of option combinations to make sure your trailer is suited for your type of work.



Fewer Options



Removable Diamond Plate Fenders

Our fenders are made of 14 gauge diamond plate steel for increased durability. They can also be easily removed for off-road use or easy replacement. Not only are our diamond plate fenders tougher than the typical smooth plate, they look great too!



Rolled steel, not removable



More Deck Screws & Board Caps

We use extra deck screws on our tilt flooring to make sure boards stay secured to the frame. We also "cap our boards" by installing them below the front and rear bumpers to keep the boards from curling.



Fewer Screws, no board caps



Watertight Heat Shrink Connectors

One of the most common places other manufacturers try to cut cost and save labor is by using splice connectors (commonly known as "Scotch Locks"). Splice connectors offer little to no protection against water and corrosion. We use heat shrink butt connectors that are watertight and extremely reliable.



COMPARISON CONTINUES

PJ TILT COMPARISON

THE OTHER GUYS



More Axle, Brake, and Suspension Options

If there is an axle, brake, or suspension combination you would like to have on your tilt, we probably have it. We work very closely with our vendors to provide a wide variety of axles and suspensions. These include hydraulic disc, hydraulic drum, torsion suspension, drop axles, air brakes, and more.



Better by Design

Great materials, components, and build quality are irrelevant if the trailer is poorly designed. When you have built tens of thousands of tilt trailers you receive ample feedback about your product (both good and bad). We have used this valuable information to refine our product, making both major innovations and minor improvements over the years. We continue to develop new ideas and solutions to keep our tilt trailers at the top of industry.



Visual Appeal

Having a great looking trailer adds professionalism to your business and gives your customer extra confidence. Our customers often make a large investment in their truck and expect their trailer to compliment the vehicle towing it. We believe you should be proud of your trailer, not embarrassed!



More Standard Features

- Powder Coated Wheels
- 3M DOT Reflective Tape
- Pinstriping



PJ DECKOVER TILT COMPARISON (T8, T9, TD)

THE OTHER GUYS



6" x 2" Tube Outside Frame

Anyone that has owned a tilt trailer understands the importance of protecting your wiring and lighting. Our deckover tilt outside frame is made of 6" x 2" rectangular tubing, not channel. This allows your wiring and lights to be fully enclosed and protected from debris and the elements. This feature is even more important if you use your trailer on gravel roads or live in a cold-weather region. The tube outside frame also increases the structural rigidity of the trailer.



5" C-channel



Self Contained Hydraulic Units by KTI

Every PJ deckover tilt is equipped with a self-contained hydraulic unit built by KTI Hydraulics (Costa Mesa, CA). These hydraulic pumps are specifically designed for trailer use and only need the deep cycle battery (contained in the tool box) to operate.



Junction Box Wiring

Every PJ deckover tilt is wired with a weather proof junction box standard. This keeps your wiring clean and well protected from the elements. If you were to damage the front harness or plug, a junction box makes replacing the plug a simple task.



Spliced Wiring



Under Frame Bridging

Our 30 foot and longer tandem dual tilts receive standard under frame bridging, which is a 2" x 3/8" flat that spans the bottom of the trailer frame. This feature minimizes frame sag under heavy loads.



Not Available



Separate Side Mount Toolbox for Hydraulics

Our deckover tilts include a secondary side mount toolbox that contains the hydraulic pump. This allows you keep your front toolbox open to maximize storage.



Diamond Plate Locking Front Toolbox

Every PJ gooseneck tilt comes standard with a front locking toolbox made of steel diamond plate. This gives you ample room for carrying straps, binders, and tools. We also include a chain rack in the rear of each box to store chains and straps.



No Toolbox



Riser Gussets and Front Bumper

Our gooseneck tilt riser gussets and formed front bumper are signature features of a PJ Trailer. They not only add considerable strength to the gooseneck but also help protect your cargo and frame.



5" Channel Bumper, No Gussets



Dual Spring Loaded Drop Leg Jacks

Our gooseneck tilt trailers are equipped with two drop leg jacks that are spring loaded, saving you time and energy. When parking your trailer you simply pull the foot pin and press the jack foot to the ground, instead of having to crank to lower the jack foot. The spring loaded foot also quickly retracts to the up position to save even more time and energy.



Single Jack, Not Spring Loaded



Interstate Batteries

Every PJ deckover tilt is equipped with an Interstate deep cycle battery. Deep cycle batteries are designed to be deeply discharged repeatedly, unlike an automotive battery. We use Interstate due to their stellar reputation for building top quality batteries and providing reliable service.



Off brand battery